

Phlox Subulata — Emerald Pink

Wholesale Trade List

Spring 1960 R RECEIVED * FEB 1 11960 *

U. S. Department of Agriculture

WALTERS **DENNIS WALTERS, Owner-Operator**

PHONE PR 2-2967

ZEELAND, MICHIGAN



A few of the many varieties of HARDY GARDEN PHLOX



Specializing in FIELD GROWN HARDY PHLOX and PERENNIALS





Walters Gardens Hardy All-Purpose Perennials

Dear Customers:

Many of our friends write to us occasionally asking questions about perennials, relative to care, diseases, soil preference, etc., which we are always happy to answer. We are certain that many others are reluctant to write to us fearing that this would indicate an ignorance on their part on the subject of perennials. However, if their questions could be answered in a clear, concise and easy to understand manner, this writer is confident that the perennial business, as we know it today, could be increased 100% in a relatively short period.

For this reason we are submitting the names of two publications dealing with perennials, which we have found very helpful. The writer is in no way associated with the writers or publishers of the books mentioned below, but wish to state that they contain a wealth of pertinent information of interest and value to everyone interested in using perennials in some manner.

Although we are always ready and eager to reply to your questions, we are of the opinion that you would be able to answer the questions of your valuable customers more quickly and thereby win their continued confidence by being able to quote directly from recognized authorities on the subject of perennials.

Thanking you for the many fine orders we have received from you during the course of the past season and anticipating your continued patronage, I am

Respectfully yours, Dennis Walters Walters Gardens Zeeland, Michigan

"THE BOOK OF PERENNIALS"

by Alfred C. Hottes

Published by De La Mare Garden Books 448 West 37th Street New York 18, New York

The book has 272 pages of easy to follow descriptions and suggested uses for a large number of perennials.

"HAVE YOU TRIED PERENNIALS?"

by Charles H. Potter
Published by
Florists' Publishing Co.
343 South Dearborn Street
Chicago 4, Illinois

This book has 160 pages of useful information plus a chapter on thirteen plant enemies and suggested spray and dust formulae.

FIELD GROWN NUMBER ONE GRADE ALL PURPOSE PERENNIAL PLANTS WITH A HEAVY FIBROUS ROOT SYSTEM FOR IMMEDIATE RESALE

ACHILLEA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

THE PEARL — Pure white semi-double blossoms in large clustered heads.

AQUILEGIA

(Columbine)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

McKANA GIANT HYBRIDS — Large showy flowers with long spurs more widely flared than any other Aquilegia.

MRS. NICHOLS STRAIN—A choice strain, mostly Rocky Mountain Blue.

LONG SPURRED BLUE – Large flowers in all shades of blue, sturdy grower.

LONG SPURRED WHITE - White.

ROSE QUEEN — Pink shades.

MRS. SCOTT ELLIOTT—A good mixture of colors.

ANTHEMIS

Per 10 . . . \$1.75 Per 100 . . . \$12.00 Orange tinted Daisy.

ARABIS

(Snow Cap) (Rock Cress)

Per 10 . . . \$1.75 Per 100 . . . \$12.00 Pure white flowers from April to June, excellent for

rock border.

ARMERIA

Per 10 . . . \$1.75 Per 100 . . . \$12.00 GLORY OF HOLLAND—Deep pink flowers, size of half dollar, 10 inch.

ARTEMESIA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

SILVER KING — A striking white leaved contrast plant. A must for setting off bouquets and combinations. A frosted silver color.

ASCELPIAS TUBEROSA

Per 10 . . . \$1.75 Per 100 . . . \$12.00 BUTTERFLY WEED — Bright orange.

BUXUS SEMPERVIRENS WELLERI

Per 10 . . . \$4.50 Per 100 . . . \$40.00 Per 1000 . . . \$350.00

WELLERS HARDY BOXWOOD-8 to 10 inches, 3 year transplants.

HARDY ASTERS

Per 10 . . . \$1.75 Per 100 . . . \$12.00

ABENDROTHE — Deep rose, the finest background or cut variety.

ADORABLE – Deep clear pink, very large flower, 4 feet.

BARR'S PINK — Large beautiful pink with yellow center, 4 feet.

LITTLE RED BOY – Our finest red Asters and a good grower.

EVENTIDE — Dark, rich violet blue. Flowers seem double in heavy clusters in early autumn.

MADDOM HENRY MADDOX — Dwarf compact bushy plants, completely covered with soft pink flowers.

PERENNIAL ALPINUS — From seed. A fine soft blue, 15 inches tall.

CAMPANULA CALYCANTHEMA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

CUP AND SAUCER TYPE — Large bell shaped flowers, bloom in June and July. Four separate colors. Single or double, lilac, blue, rose and white.

CAMPANULA CARPATICA

Per 10 . . . \$2.00 Per 100 . . . \$15.00

Forms a quickly widening tuft of neat foliage above which are borne on slender branched erect stems, wide cup shaped upright blooms of a glistening light violet blue.

CAMPANULA PERSICIFOLIA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

Double blue flowers on 30 inch stems.

CARNATION GRENADIN

Per 10 . . . \$1.50 Per 100 . . . \$10.00

Mixed colors only.

CENTAUREA DEALBATA ROSE

Per 10 . . . \$1.75 Per 100 . . . \$12.00 Rose flowers, 2 feet tall.

CENTAUREA MONTANA BLUE MT. BLUET

Per 10 . . . \$1.75 Per 100 . . . \$12.00

Large violet blue flowers on sturdy 2 foot stems.

Our field grown plants are freshly dug and shipped immediately

CHEIRANTHUS ALLIONII

Per 10 . . . \$1.75 Per 100 . . . \$12.00 SIBERIAN WALLFLOWER — Bright orange, 15 inch.

CHRYSANTHEMUM MAXIMUM

(Shasta Daisy)

Per 10 . . . \$1.75 Per 100 . . . \$12.00 ALASKA — Large white.

COREOPSIS LANCEOLATA

(Golden Daisy-like Flower)

Per 10 . . . \$1.75 Per 100 . . . \$12.00 DOUBLE SUNBURST — Golden yellow.

MAYFIELD GIANTS — Bright yellow single flowers, blooming heavily in late June and July, 2 to 2½ feet.

DELPHINIUM

Per 10 . . . \$1.75 Per 100 . . . \$12.00 BELLADONNA — Sky blue, 2-2½ feet. BELLAMOSA — Deep blue, 2-2½ feet.

DIANTHUS

(Sweet William)

Per 10 . . . \$1.75 Per 100 . . . \$12.00 White.

DIANTHUS PLUMARIOUS

Per 10 . . . \$1.75 Per 100 . . . \$12.00 Special florist strain, fine for cutting.

DIANTHUS DELTOIDES

Per 10 . . . \$1.75 Per 100 . . . \$12.00 Prostrate spreading mats of brilliant crimson.

DICENTRA SPECTABLIS

Per 10 . . . \$3.75 Per 100 . . . \$35.00 Old fashioned Bleeding Heart, 3-5 eyes. (Imported from Europe.)

DIGITALIS

Per 10 . . . \$1.75 Per 100 . . . \$12.00 GIANT SHIRLEY HYBRIDS — Mixed colors. WHITE — A pure white Foxglove on 3 foot stems.

DELPHINIUM

FOR EARLY FALL

(Sold out of choice stock for spring.)

During late August 1959 we transplanted 150,000 healthy young Delphinium Seedlings into the open field, with a view to having a good supply of heavy stock available for landscape projects for the Fall Season 1960.

DELPHINIUM — Pacific Hybrids

Per 10 - \$2.00 Per 100 - \$17.50

ASTOLAT - Pink shades, brown bee.

BLACK KNIGHT - A dark deep blue.

BLUE BIRD — A medium blue with large white bee.

BLUE JAY — Medium blue with darker bee.

CAMELIARD — Pure lavender.

GALAHAD — Giant glistening pure white florets with white bee.

GUINEVERE — Outer petals sky blue, inner petals light lavender pink.

KING ARTHUR — Brilliant royal violet with large white bee.

LANCELOT — Clear lilac with white bee.

PERCIVAL - White with dark bee.

SUMMER SKIES — Clearest light blue, white bee.

REGULAR DELPHINIUM FOR FALL

Per 10 - \$1.75 Per 100 - \$12.00

BELLADONNA - Sky blue, 2-21/2 feet.

BELLAMOSA - Deep Blue, 2-21/2 feet.

WREXHAM STRAIN — Tall spikes for show and cutting. An unusual assortment of colors.

LAMARTINE — Deep blue with white center, tall grower.

ECHINOPS

Per 10 . . . \$1.75 Per 100 . . . \$12.00 GLOBE THISTLE — Ornamental thistle, blue flowers, 2-3 feet.

DAHLIAS

LARGE FLOWERING TYPE DAHLIAS

Blooming period late August and September. Healthy, vigorous young divisions from selected stock.

D-DAY (Pink)
MARIE (Pink)
PENN CHARTER (Bronze)
GERTRUDE BRINTON (Orange-Red)
MADOM BOUTILIER (Red)
AVALON (Yellow)
DOROTHY TOOKER (White)
KEMPS WHITE WONDER (White)
ROSE FALON (Bronze)
STORM KING (Small White)

Prices FOB Zeeland

25 to 99 (of one variety).......16¢ each 100 to 249 (of one variety)......14¢ each 250 or more (of one variety)......12¢ each

EUPHORBIA

Per 10 . . . \$1.75 Per 100 . . . \$12.00 POLYCHROMA — A beautiful plant growing 1

POLYCHROMA — A beautiful plant growing 1 foot high, forming a hemispherical clump covered with yellow flowers in May and June, changing to a rosy bronze.

GAILLARDIA

(Blanket Flowers)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

AUREA PUREA - Pure vellow.

BURGUNDY - Wine red.

DAZZLER — Golden yellow with rich maroon center.

PORTOLA HYBRIDS — Varied metallic reds, gold tipped.

GEUM

Per 10 . . . \$1.75 Per 100 . . . \$12.00 LADY STRATHEDEN — Deep golden yellow flowers, 2 feet.

BRADSHAW – Large double fiery orange red.

GYPSOPHILA

(Baby's Breath)

Per 10 . . . \$1.75 Per 100 . . . \$12.00 PACIFICA PINK — A pink Baby's Breath.

PANICULATA – Double white.

HELIANTHEMUM

Per 10 . . . \$1.75 Per 100 . . . \$12.00

SUN ROSE — Low growing evergreen plants forming large clumps covered with blooms in July and August.

HELIOPSIS

Per 10 . . . \$1.75 Per 100 . . . \$12.00 ZIMNTOEFLORA — Semi-double vellow.

HESPERIS

Per 10 . . . \$1.75 Per 100 . . . \$12.00

MATIONALIS – Sweet scented purple flowers in showy spikes.

HIBISCUS

Per 10 . . . \$1.75 Per 100 . . . \$12.00 Mallow marvels mixed.

HOLLYHOCK

(Charters Double)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

Available in separate colors:

SCARLET

YELLOW

NEWPORT PINK

LILAC BEAUTY

WHITE VIRGIN QUEEN

LATHYRUS

(Sweet Pea)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

LATIFOLIUS — Vigorous climber, fine for cutting. Colors: red, pink or white.

LAVENDULA VERA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

SWEET LAVENDER -12 to 18 inch, used as borders around evergreens, also can be dried and used in bureau or dresser drawers for their delightful fragrance.

We Ship Only State Inspected Healthy Plants With Good Roots

LIATRIS SCARIOSA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

AUGUST GLORY PURPLE — Tall, sturdy spikes of the largest glowing purple flowers on 4 ft. stems. AUGUST GLORY NEW WHITE — Exceptionally large pure white flowers on 4 foot stems, fine for cutting.

LINUM

Per 10 . . . \$1.75 Per 100 . . . \$12.00

FLAVUM — Transparent yellow flowers.

PERENNIAL FLAX – Blue, heavenly blue.

LOBELIA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

CARDINALIS — Indian paint brush. Long spikes of fiery cardinal flowers, 4 to 6 per plant.

LUNARIA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

BIENNIS - Dark crimson flowers, silver pod.

PURPLE ROSE.

LYCHNIS

Per 10 . . . \$1.75 Per 100 . . . \$12.00

VISCARIA — Early deep rose, grows about one-half as tall as Chalcedonica.

MATRICARIA

(Fever-few)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

BALL'S DOUBLE WHITE - Pure white.

GOLDEN BALL - Double yellow.

MONARDA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

CAMBRIDGE SCARLET — Brilliant crimson flowers from June to August. A good shady border plant.

CROFTWAY PINK – A rich rose pink, hardy free blooming and is excellent for cutting.

MYOSOTIS

(Forget-Me-Not)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

PALUSTRIS - Blue.

NEPETA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

MUSSINI — Dwarf tufts of aromatic gray green foliage which spreads to 24 inches covered with lavender blue flowers.

OENOTHERA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

LAMARCKIANA — Yellow flowers, 3 feet tall.

YOUNGI - Bright lemon yellow, 24 inch.

ORIENTAL POPPY

Per 10 . . . \$1.75 Per 100 . . . \$12.00

PINK - From seed.

SCARLET – From seed.

NUDICAULE EMPEROR (Iceland Poppy)—From seed. 18-22 inches. Finest giant orange of new form, with overlapping fluted petals giving effect of semi-doubleness.

PHYSOSTEGIA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

VIRGINIANA — Enormous clusters of deep pink flowers in August and September on 2 foot stems. Gives long lasting cut flowers.

PHYSALIS FRANCHETTI

(Chinese Lanterns)

Per 10 . . . \$1.75 Per 100 . . . \$14.00

Bright orange scarlet.

PLATYCODEN

(Balloon Flower)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

MARIESI BLUE – Deep violet blue bell shaped flowers on 12 inch plants.

WHITE – Pure white.

PINK — A delightful soft pink.

PYRETHRUM

(Painted Daisy)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

JAMES KELWAY – Deep scarlet.

ROBINSON HYBRIDS — Exceptionally large flowers in assorted colors.

ROSEUM - Mixed colors.

You will not be disappointed with perennials purchased from Walters Gardens

SAGE

Per 10 . . . \$1.75 Per 100 . . . \$12.00

A perennial herb that is indispensable for seasoning meats and poultry stuffing. Plants are hardy and will grow for years without replanting. To keep over winter cut tops just before they are in full bloom, allow to dry thoroughly then store in mason jars.

SALVIA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

PRATENSIS ROSEA — Rosy-pink flowers.

SAPAONARIA

(Rock Soapwort)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

OCYMOIDES — Broad spreading, leafy plants, studded with bright pink flowers. A rampant plant giving color to the rock garden in the summer, 8 inches tall.

SEDUM

Per 10 . . . \$1.75 Per 100 . . . \$12.00

SPECTABILE BRILLIANT — Erect growing moss of rose colored flower heads, 18 inches high, blooming in August and September. Ideal for shady areas.

ACRE – Golden moss, yellow 4 inch, June.

STATICE

Per 10 . . . \$1.75 Per 100 . . . \$12.00

LATIFOLIA – Tiny purple blue flowers on branching heads, 12 to 18 inches across, 18 inches tall.

THALICTRUM - Meadow Rue

(Feathered-Columbine)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

DIPTEROCARPUM - Lilac.

THERMOPSIS

Per 10 . . . \$1.75 Per 100 . . . \$12.00

CAROLINIANA — Yellow pea shaped flowers on long stems, 2-3 feet tall.

THYMUS

(Creeping Thymes)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

BORDER GEM — Rosy purple flowers in June and July. Very fragrant foliage in evergreen color. 12 inches high.

COCCINEUM — Brilliant scarlet flower in June and July.

MIXED (from seeds) — Noted for performing well in extremely adverse conditions.

TRITOMAS

(Poker Plant)

Per 10 . . . \$1.75 Per 100 . . . \$12.00

EARLY HYBRIDS - Red and orange shades.

VALERIANA

Per 10 . . . \$1.75 Per 100 . . . \$12.00

COCCINEA - Pure rose flowers, 26 inches tall.

VERONICA

Per 10 . . . \$2.00 Per 100 . . . \$15.00

BARCAROLE — A choice new Veronica, with deep rose pink flowers. It grows compact to about 10 inches.

BLUE CHAMPION — A deep blue on 24 inch spikes that show up well in a hardy border.

MINUET — It has silvery gray foliage and dusty spikes of flowers which makes this a most desirable Veronica. 15 inches tall.

PAVANE - A fine shade of clear pink, 18 inches high. As many as 20 spikes on one plant.

SUNNY BORDER BLUE — One of the best blue Veronicas, 18 inches tall. A good grower.

SHIPPING SEASONS

Our Spring Shipping Season opens on approximately March 15th and continues until approximately June 1st.

Our Fall Shipping Season opens on approximately September 15th and continues until November 15th. Of course these dates are always subject to weather conditions.

No extra charge for boxing or packing

HARDY CHRYSANTHEMUMS

We ship the entire clump as it comes from the field, not a single stolen removed.

LOW GROWING CUSHION TYPE

per 10	per 100	per 10	per 100
ASTRID – Low growing – single daisy	10.00	LEMON CUSHION — Lemon yellow. 1.75	12.00
like flowers of lovely shell pink 1.75	12.00	LITTLE BOB — Is our loveliest red	
BLACK VELVET – A deep red 1.75	12.00	cushion. A symmetrically shaped plant covered with hundreds of blooms hid-	
BORDER PURPLE — A very striking	12.00	ing all foliage	12.00
reddish purple 1.75		LOMONA – Frost hardy lemon ball	
BRONZE CUSHION – Deep bronze 1.75	12.00	Poms, fine for potting, long bloom sea-	
BROWNI — A very low growing mum. Rich golden brown	12.00	son	12.00
CECIL CUSHION — Reddish bronze 1.75	12.00	MAHOGANY CUSHION — Attractive jasper red shaded mahogany	12.00
	12.00		12.00
CHAMPION CUSHION — Bright red flowers, one of the best red cushions . 1.75	12.00	MAJOR CUSHION — Bright salmon pink 1.75	12.00
CUTIE — Cherry red button type flow-	2.000	MUMS DELIGHT — Very nice golden	
ers 1.75	12.00	yellow 1.75	12.00
DWARF JEWEL – An outstanding	12.00	NOCTURNE — Neat ball-shaped flow-	
fully Double Pink 1.75	12.00	ers are maroon with a soft rosy glow. 1.75	12.00
EARLY JOAN HELEN — Outstanding purple mauve	12.00	NYE'S FAVORITE – Fluffy pink with	12.00
EDGAR GUEST — Very showy, rust		gold shadings. Early and lovely 1.75	12.00
colored mum	12.00	ORCHID JEWEL—Tall lavender pink pompon 1.75	12.00
FORTY NINER — Pure gold, yellow			
flowers, double blooms in early Sept. 1.75	12.00	PINK CUSHION — Pink	12.00
GLACIER - Nice early pure white,	12.00	PINK FANTASY — Dwarf lavender	12.00
	12.00	tinted pink 1.75	12.00
GOLD RIBBON—Cushion-like border variety. Double light orange to yellow,		PURPLE CARPET — Very dwarf purple button 1.75	12.00
1½ inch flowers	12.00		
GOLDEN FANTASY — The clean rich		PURPLE CUSHION – Reddish purple 1.75	12.00
foliage is topped by 2 petals both		PURPLE WATERS — Best early deep	10.00
flared and forked at the tips giving a unique fringed effect	12.00	purple 1.75	12.00
	12.00	PYGMY GOLD — Miniature clear yel-	
GOLDEN MOUND — Fine golden yellow	12.00	low flowers of 1 inch across, fine for border	12.00
GOLDEN POMPONETTE - Low		R. COX – A choice low growing red-	
growing, very showy yellow gold 1.75	12.00	dish bronze 1.75	12.00
HAPPY – Soft yellow daisies on cush-		RED GLEAM — Many crimson red	
ion plant 1.75	12.00	blooms on low spreading plants 1.75	12.00

Walters Gardens Hardy Perennials Are State Inspected

HARDY CHRYSANTHEMUMS

LOW GROWING CUSHION TYPE

ROCKET — Golden tipped burnished bronze fully double blooms on exceptionally dwarf plants 1.75	12.00	SWEEP STAKES – Small yellow pompon 1.75 W. P. SYNDER–Bright apricot orange	12.00			
RONNIE – Dark lavender button 1.75	12.00	poms 1.75	12.00			
SANTA CLAUS – Improved red cushion 1.75	12.00	WHITE CLOUD — Pure white, cream tints, young buds 1.75	12.00			
SEPT. BRONZE — Attractive hardy bronze 1.75	12.00	WHITE CUSHION — White 1.75 WINCHELL'S GOLD — Bright yel-	12.00			
SEPT. CHEER — Nice cherry red 1.75	12.00	low, medium plant 1.75	12.00			
SEPT. CLOUD — Pure ivory with soft primrose, shading in center 1.75	12.00	WINNETKA – Low mound of snow white 1.75	12.00			
SEPT. DAWN – Dwarf bushy pink . 1.75	12.00	YELLOW CUSHION — Pure golden yellow 1.75	12.00			
TALLER GROWING VARIETIES						
per 10	per 100	per 10	per 100			
per 10			per 100 12.00			
per 10	per 100	per 10 LIME LIGHT—Creamy white pompon 1.75 LUCERNE — A good purple 1.75				
per 10 ALGONQUIN — Large double yellow 1.75 AUTUMN LIGHTS — Coppery bronze with orange overcast	per 100 12.00 12.00	per 10 LIME LIGHT—Creamy white pompon 1.75	12.00			
per 10 ALGONQUIN — Large double yellow 1.75 AUTUMN LIGHTS — Coppery bronze with orange overcast	per 100 12.00 12.00 12.00	per 10 LIME LIGHT—Creamy white pompon 1.75 LUCERNE — A good purple 1.75 ORCHID HELEN — Fully double and	12.00 12.00			
ALGONQUIN — Large double yellow 1.75 AUTUMN LIGHTS — Coppery bronze with orange overcast	per 100 12.00 12.00	per 10 LIME LIGHT—Creamy white pompon 1.75 LUCERNE — A good purple	12.00 12.00 12.00			
per 10 ALGONQUIN — Large double yellow 1.75 AUTUMN LIGHTS — Coppery bronze with orange overcast	per 100 12.00 12.00 12.00	LIME LIGHT—Creamy white pompon 1.75 LUCERNE — A good purple 1.75 ORCHID HELEN — Fully double and very early, orchid pink 1.75 OSCELOLIA — Large shaggy blooms of brilliant coppery bronze, very nice 1.75	12.00 12.00 12.00 12.00			
ALGONQUIN — Large double yellow 1.75 AUTUMN LIGHTS — Coppery bronze with orange overcast	per 100 12.00 12.00 12.00 12.00	LIME LIGHT—Creamy white pompon 1.75 LUCERNE — A good purple 1.75 ORCHID HELEN — Fully double and very early, orchid pink 1.75 OSCELOLIA — Large shaggy blooms of brilliant coppery bronze, very nice 1.75 POLAR ICE — Snow white 1.75 SALUTE — Medium sized mounds of	12.00 12.00 12.00 12.00 12.00			

Write for Special Prices on orders of 1000 or more plants of a variety. These plants are all field-grown, transplanted in wide rows and properly spaced to make good looking stock.

To keep our prices down to a minimum we must have cash with order or 25% with order and balance C.O.D. 5 plants invoiced at 10 rate and 20 or more at 100 rate.

Please specify the exact date you wish order to be shipped, and also the method, viz.: truck, freight, rail express or parcel post. All shipments made F.O.B. Zeeland, Michigan. All shipments travel at purchaser's risk. Our responsibility ceases when goods are delivered to carrier in good condition. Claims for loss, damage or delay in transit should be filed immediately with the delivering carrier. We are ready at all times to render assistance with the preparation of a claim should you so desire.

SOLD OUT for Spring 1960

Partly due to unusual weather conditions during the summer of 1959 we are confronted with a shortage of HARDY PHLOX for the current season. We hope to have a good supply of CHOICE VARIETIES to offer again for the FALL 1960 shipping season.

HOWEVER, WE DO HAVE AVAILABLE A SUPPLY OF NO. 2 GRADE HARDY PHLOX SUITABLE FOR 3 INCH POTS OR LINING OUT. UNDER AVERAGE CONDITIONS THESE WILL BLOOM THIS SUMMER AND ARE AVAILABLE BY COLOR: RED, PINK, WHITE, PURPLE AND SALMON. THEY ARE TIED IN BUNDLES OF 20 EACH AND A MINIMUM ORDER MUST TOTAL 100 PLANTS.

Priced at: 100 Plants for \$8.00.

500 Plants or more at \$65.00 per 1000.

WALTERS PHLOX SUBULATA

(CREEPING PHLOX)

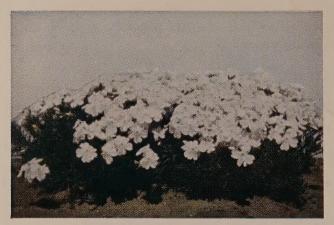
An early spring flowering type with pretty moss-like, evergreen foliage, which during the flowering season, in April and May, is hidden under the masses of bloom. An excellent plant for rockery, the border, and invaluable for carpeting the ground or covering graves.

Clean Healthy Undivided Clumps

per 10	per 100	per 10 per 100
APPLE BLOSSOM—Very delicate soft		ROSALINA—A vigorous grower, bright
pink on light green foliage 1.75	14.00	crimson, very showy 1.75 14.00
ATROPURPUREA — Rich wine red . 1.75	14.00	ROSEA — Bright rose 1.75 14.00
BLUE EMERALD — A blue sport of		VIVID — Bright vivid pink florets with
Emerald Pink 1.75	14.00	a dark pink eye in little clusters over soft foliage 1.75 14.00
BLUE HILLS — Showy sky blue 1.75	14.00	WHITE DELIGHT — Probably the
CARMINE BEAUTY — Brilliant car-		largest pure white in existence today,
mine rose	14.00	on bright green foliage
CRIMSON BEAUTY — Large flowers of brilliant red covering the dense soft		COM THE STREET
mats of foliage 1.75	14.00	250 Plants or more of one Variety will cost only 12 cents per plant.
EMERALD PINK — A close compact		
evergreen foliage, florets of unusual size, color a pure unbleached pink 1.75	14.00	
size, color a pure unbicachea pink 1110	11.00	We know how to pack these so that they will arrive
GARY PINK — A pink with larger pink		in perfect condition. But please take care of them
florets than most other types of Pink Subulatas. Good foliage and growth		at once upon arrival.
habits makes this a worthy addition		
to your line of Creeping Phlox 1.75	14.00	[
INTENSITY – A striking newcomer.		WALTERS GROWN
Evergreen foliage mounds are loaded		1 year old
with bright cerise flowers during early	1400	PHLOX SUBULATA
spring	14.00	As advertised — our Lining Out Stock is
PHLOX ELAIRE — Deep rich, rose		planted out in the open field during April and these plants are capable of producing
pink, upright style, 12 inches 1.75	14.00	a mound of blooms 8 to 12 inches across
DINU DEDEECTION A von vice		within 13 months.
PINK PERFECTION — A very nice pink with a deeper red eye	14.00	
RED WING — Nearest substitute for		
Dixie Brilliant with much better foliage	1460	
and absolutely hardy in our area 1.75	14.00	

WALTERS PHLOX SUBULATA

(CREEPING PHLOX)



PHLOX SUBULATA - WHITE DELIGHT



PHLOX SUBULATA ATROPURPUREA



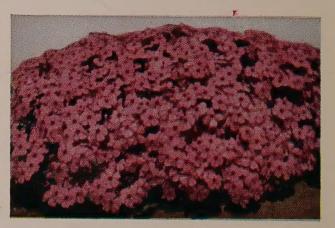
PHLOX SUBULATA BLUE EMERALD



PHLOX SUBULATA RED WING



PHLOX SUBULATA BLUE HILLS



SUBULATA VIVID

Our PHLOX SUBULATA are grown in the open field in light sandy soil, which gives them a strong fibrous root system.

Take advantage of WALTERS' experience with Subulatas and place your order now, for delivery when it suits you best.